

COVERALL® CORNER

NEWSLETTER | Vol. 31 | JANUARY 2026

Message from Charlie Daniel

As we begin a new year, I want to thank each of you for the dedication and pride you bring to the Coverall Franchise network. The stories shared in this newsletter reflect our support to you and the professionalism you offer to your customers.

We are excited to share some images from our FBO Appreciation Days, highlighting how our Center Teams and Franchise Owners continue to build strong relationships. We are also very proud of our Owners like Maria Maldonado who are committed to giving back to her community.

We're also focused on helping you build stronger businesses in the months ahead by offering a number of training sessions in Q1 and throughout 2026.

Please continue to reach out to your General Managers for ongoing support.

Sincerely, Charlie



Recognition Worth Celebrating

Over the past five months, Coverall has earned more than 600 positive Google reviews from our Franchise Owners and customers, reflecting the high quality of support and service across our system.

Based on this feedback and high Google Star ratings, Businessrate has ranked our Centers in Fresno, Las Vegas, Ocala and San Bernardino among the Top 5 Cleaning Providers in their respective markets. This recognition is driven by our reviews and highlights the strength of the Coverall brand locally.

Your hard work is being recognized in your communities, and we look forward to celebrating even more achievements across more of our regions in the months ahead.

2026 Training Dates

Here's the upcoming schedule of training for the first quarter of the year. Reserve your spot today with your General Manager.

February 18, 2026

11:00 AM PST/2:00 PM EST

Manufacturing, Industrial Hosted by Nilfisk

March 18, 2026

11:00 AM PST/2:00 PM EST

Food Processing/Food Services Hosted by Nilfisk



BusinessRate

Powered by Google Reviews

Fresno, 4.9 ★★★★★

Las Vegas, 4.6 ★★★★★

Ocala, 5 ★★★★★

San Bernardino, 4.2 ★★★★★

FBO Appreciation Events – From Across the Network

Our Support Centers were bustling with Franchise Business Owners for our Appreciation Days. Owners took part in training and learning events. They also shared best practices with their fellow Owners on how they can continue to drive their business forward.



Fort Myers hosted many Franchise Owners for learning and connecting.



Las Vegas had a great turnout for their FBO Appreciation Day event.



Owners in Virginia Beach gathered to connect with the Center team and other Owners.



The Los Angeles team had a beautiful day for its FBO Appreciation Day.



Training was front and center during the FBO Appreciation Day in Twin Cities.



Franchise Owners in Madison were able to connect and share ideas regarding their independent businesses.



FRANCHISE OWNER SPOTLIGHT

Franchise Owner Gives Back to Her Community

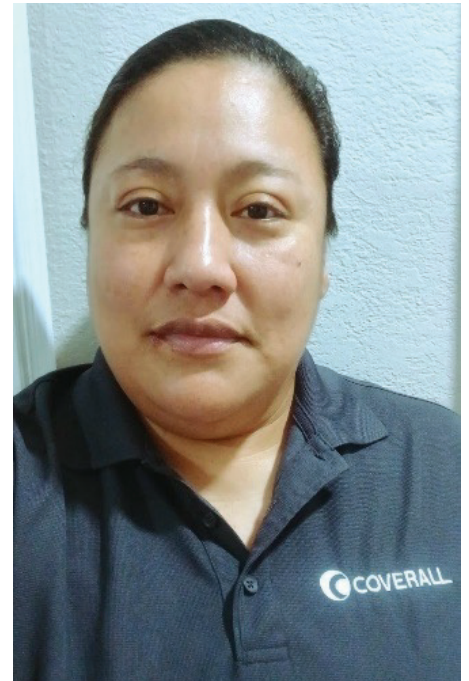
Maldonados Cleaning LLC out of Los Angeles experienced significant growth in 2025, doubling in size through hard work, dedication and exceptional service.

One of the Maria's customers is Exodus. Exodus provides critical support to individuals and families transitioning from homelessness into permanent housing.

As a heartfelt gesture of gratitude during the holiday season, Owner Maria Maldonado, chose to give

back to the community she proudly serves. Maria, alongside her family, organized a special day at Exodus, providing fresh hot tacos, drinks, small gifts, and—most importantly—warm hugs to the transitioning individuals and families.

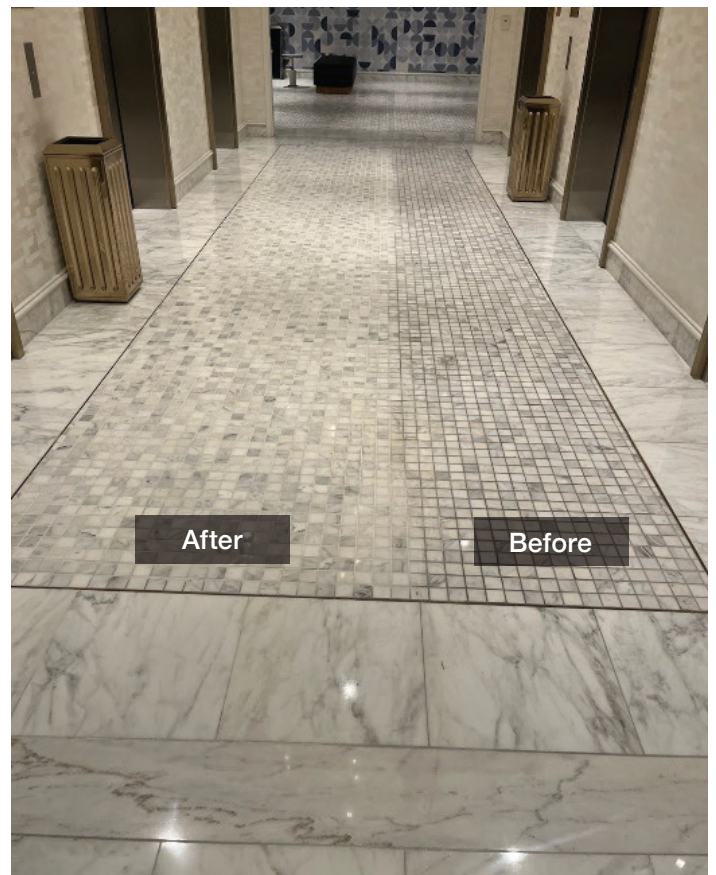
Maria's dedication to her business, her compassion for others, and her commitment to her community are a testament to her generosity and kindness. We are very proud of Maria and we are honored to have her part of the Coverall network.



Excellent Floor Cleaning Work by M & E Cleaning Services, LLC

Franchise Owner, M & E Cleaning Services, LLC (dba Coverall), received a massive shout-out from Fontainebleau's management team in Las Vegas. The luxury Casino and Resort praised our Franchise Owner's marble floor polishing work.

Check out the photo - Half of the floor polished to perfection, while the other side is still dirty and dull. This photo shows what a fabulous job the Franchise Owner and his team pulled off. The hotel is so thrilled with the quality and professionalism of the Franchise Owner that they want to expand the partnership for more projects in Las Vegas and their East Coast location.





SMALL BUSINESS OPPORTUNITIES

Q1 2026 Equipment Deals — While Supplies Last

Nilfisk Advance SC750 26D Walk-Behind Scrubber

High-performance scrubber ideal for large jobs. Long-lasting TPPL batteries, easy operation, and reliable performance—even in cooler temperatures. **\$12,370**

Nilfisk VHS120N1 AU Industrial Vacuum

Meets OSHA requirements for silica dust applications. HEPA filtration standard with strong suction for fine dust and metal shavings. **\$2,005**

Nilfisk VHS210N1 LC C2D2 AU Vacuum

The strongest 120V vacuum for combustible dust. Class II Division 2 certified with heavy-duty construction for hazardous environments. **\$7,040**

Nilfisk GM80CR Cleanroom Vacuum Options

Multi-stage HEPA/ULPA filtration with ESD-safe accessories for cleanroom and specialty applications. **\$1,698**

Offers valid through March 31, 2026. Pricing subject to change. Sales tax not included.

Contact your Support Center to place your order.

Exclusive Sale on Nilfisk Equipment — While Supplies Last!

Nilfisk Advance SC750 26D

- > Industrial walk-behind scrubber with premium TPPL batteries and on-board charger
- > Super-efficient for big spaces
- > Long battery life even in cooler temperatures
- > Durable, reliable and reduces labor time
- > Easy to use

SALE PRICE
\$12,370
~~was \$15,405~~



Nilfisk VHS120N1 AU Industrial Vacuum

- > Meets certain OSHA requirements in applications such as silica dust collection for construction clean ups and hazardous noncombustible dust
- > Handles metal shavings and fine dust
- > HEPA filtration standard
- > Durable construction and strong suction keep it from clogging
- > Dry vacuum only

SALE PRICE
\$2,005
~~was \$2,400~~



Nilfisk VHS210N1 LC C2D2 AU

- > Strongest 120 volt on the market for combustible dust
- > 13-gallon machine for collection
- > Manual filter cleaning system
- > Heavy duty for tackling explosive dust for G&F environments
- > Certified for Class II Division 2 G&S
- > Upstream HEPA Filters trap 99.97% at .3 microns

SALE PRICE
\$7,040
~~was \$8,045~~



Nilfisk GM80CR Dry Cleanroom Vacuum Options

- > Multi-stage filtration (HEPA/ULPA) for trapping ultra-fine particles.
- > Microfilter vacuum with detachable trolley
- > 2 straight stainless-steel wands
- > Conductive crevice nozzle, 5" utility tool, 10' conductive plastic hose, 12" floor nozzle
- > The conductive hose and accessories provide ESD protection
- > Filters to 99.999% at 0.12 microns

SALE PRICE
\$1,698
~~was \$2,263~~



CONTACT YOUR SUPPORT CENTER TO PLACE YOUR ORDER

Offers valid through March 31, 2026. Pricing does not include sales tax and are subject to change.

Attention Franchise Business Owners!

Equip yourself with the essential knowledge of workers' compensation by joining our exclusive webinar, "Workers' Compensation 101: An Introductory Guide, Powered by Paychex."

This session is crafted to enhance your understanding of:

- > What is Workers' Compensation?
- > Benefits of Workers' Comp
- > Risks of No Coverage
- > Who's Covered and Why

When: Wednesday, March 4th at 3 PM EST.

Where: Online – Click [here](#) to register.

Ensure your independent franchise business is compliant and well-protected. Register now and don't miss this essential learning opportunity!



Workers' Compensation 101: An Introductory Guide, Powered by Paychex

Wednesday, March 4, 2026 12:00 PM - 12:30 PM
(UTC-08:00) Pacific Time (US & Canada)

Host
Kelly Delaney